

Detroit's own, Michelle Evans McKinney is "Entrepreneur of the Year" in Virginia

Detroit Black Pages

Michelle Evans McKinney, born in Detroit, Michigan, and the seventh of eleven children, was the valedictorian of the Kettering Senior High School class of 1976. Growing up on the east side of Detroit, she and her sisters excelled academically and competed with their brothers in athletics, card and board games. While her older sibling's pursued bachelor and graduate degrees at Michigan colleges and universities, Michelle ventured away from her Michigan home to attend Howard University in Washington D.C.

McKinney graduated from Howard University with a Bachelor of Science Degree in physics and a minor in electrical engineering. She won a National Science Foundation Fellowship to obtain her Master of Science Degree in Electrical Engineering (Solid State Electronics) in 1983.

After working for several years for IBM, marrying and giving birth to twin boys and a third son, Ms. McKinney founded Virginia-based M & M Technical Services, INC. (M&M) in 1989. As an independent consultant, M&M initially helped government and commercial clients use state-of-the-art technology to convert corporate

information resources into strategic tools. Several years later she expanded M&M to provide a full line of IT offerings.

The company's core businesses span system engineering, software development, business process reengineering, database development, network design, strategic planning, configura-

tion management support and training throughout the continental United States. The corporation's extensive list of long-term clients includes the U.S. Department of Labor, U.S. Department of State, General Dynamics Advanced Information Systems, Inc. and Lockheed Martin Corporation.

Under McKinney's leadership, the SBA (8), a women-owned business, has become an ISO 9001:2000 registered SEI CMMI level II Corporation with an exceptional performance record. In 1999, she was honored by her alma mater with the Howardites Making a Difference Award for outstanding achievements in business.

In 2003, M&M was named a protégé to Lockheed Martin for U.S. Department of Defense (DOD) contracts and



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recognized by the Naval Electronics & Surveillance Systems – Undersea Systems. M&M has worked in collaboration with Lockheed Martin to define cost effective tailored implementation of ISO 9001:2000 standards for small businesses, for achieving SEI CMMI Level II compliance and formal assessment in 1 year.

In 2006, M&M was awarded the coveted Nunn-Perry Award, which recognizes outstanding Mentor-Protégé corporate performance in the U.S. Department of Defense. The annual award recognizes successes for both Mentor and Protégé companies that achieve cost efficiencies, quality initiatives, enhance technical capabilities, and increase small business opportunities for DOD prime contracts and subcontracts.

The award was established in 1995 in honor of former Senator Sam Nunn, who sponsored the legislation that created the DOD Mentor Protégé Program, and former Secretary of Defense William Perry, for his commitment to the program's implementation.

Also in 2006, M&M received the Virginia Minority Supplier Development (VMSDC) "Entrepreneur of the Year" award for its corporate accomplishments and McKinney's dedication and support of other small businesses and community service.

In 2007, Michelle founded M&M Technical Services Foundation (MTSF) which is a 501c(3) corporation dedicated to delivering quality IT services to third world countries.

McKinney is an active member of Prince William County Regional Chamber of Commerce and New Life Anointed Ministries where she is currently enrolled in their ministry program. She is also a much sought after speaker - inspiring, encouraging and mentoring small businesses. She recently participated in the U.S. Army Day Women- Owned Small Business Conference and MPB 2007 Tour of Success held in Washington, D.C.

For speaking engagements or information on how Ms. McKinney may help your business you may contact her at: M & M Technical Services, INC. , 3122 Golansky Blvd. Suite 202, Woodbridge, VA 22192. Phone: (703) 580-1995, FAX: (703) 580-1975, www.mmtsi.com