

**1/17 CEO and President of M & M Technical Services, Inc. Wins  
“Entrepreneur of the Year” from the Virginia Minority Supplier  
Development Council**



The CEO and president of **M & M Technical Services, Inc.**, a company that recently graduated from the Lockheed Martin MS2 mentor-protégé program, was honored on Dec. 5, 2006, by the Virginia Minority Supplier Development Council as “Entrepreneur of the Year” for small businesses with sales between \$1 and \$10 million. **Michelle McKinney** (pictured above right) accepted the accolade at the 23rd annual Gold Stars Award Banquet at SunTrust Bank in Richmond, Va., for her efforts in achieving an employee base increase of 309 percent, and for obtaining new business totaling \$4.8 million, an increase of 600 percent. Almost 200 people gathered at the presentation to praise the work of minority suppliers, major corporations and universities committed to partnership and supplier diversity.

A disadvantaged woman-owned small business, M & M Technical Services, Inc. of Woodbridge, Va., benefitted from a partnership between the Lockheed Martin Undersea Systems business in Manassas, Va., through a program that encourages large defense contractors to develop the technical capabilities of small, disadvantaged businesses and to enable organizations employing the severely disabled to compete more effectively for defense-related work.

The success of this partnership was recognized by the Department of Defense in March 2006 when Lockheed Martin and M & M were named joint-recipients of the mentor-protégé program's 2006 Nunn-Perry Award. M & M now possesses ISO 90001-2000, SEI/CMMI Level II and business process re-engineering capability, which allows the company to provide these services to other small organizations. In fact, M & M was able to utilize their business process re-engineering training to land a \$3.8 million dollar contract with DOL, PTO, PEO/EIS and DOS.

"This is a fantastic achievement for Michelle and her company, and the results of a successful small business partnership," said, **Robyn Snyder** (pictured above left), MS2 supplier diversity program manager for Manassas, Riviera Beach and Mitchell Field.